



David Francis Steed

BSc MRICS

Managing Consultant

Key Experience:

David is a Chartered Quantity Surveyor with over 25 years experience in the construction industry. His experience includes major infrastructure projects (highways, tunnels, bridges, water treatment, airport and railway station works) and building works (offices, hotel and leisure, theme parks, residential, retail, industrial and refurbishment).

David has previously held the position of deputy chief quantity surveyor with a prominent Hong Kong contractor responsible for the trouble shooting, management and resolution of problematic contracts including a significant mediation and arbitration, together with the preparation, defense and negotiation of various contractual claims for extensions of time and additional payment.

Prior to working in Hong Kong, David was self-employed in the UK providing quantity surveying consultancy services for a number of contractors, employers and local government bodies. He is experienced in all aspects of commercial and contractual management through from tender to final account.

Career Summary:

2008 – present: Managing Consultant of ADR Partnership Limited (ADR)

Responsible for commercial and contractual advice on a range of projects.

- > **Marine and Oceanarium Theme Park (Contractor):** review and preparation of position papers and preparation of claim particulars for additional time and cost.
- > **Cable Stay Bridge (Joint Venture):** preparation of the Joint Venture's claims for prolongation costs.
- > **Aircraft Maintenance Hangar (Joint Venture):** preparation for the Joint Venture of claims for delay and disruption, together with physical impossibility and management of change.

2000 – 2008: Deputy Chief Quantity Surveyor of Yau Lee Construction Co., Ltd.

- > **General:** Duties included the preparation of numerous extensions of time and prolongation claims, advice on contractual issues, advice and assistance on individual disputed items, preparation of submissions, negotiation and resolution of individual issues and older projects.
- > **Arbitration with Housing Authority:** Major involvement in preparation of statement of claim narrative plus responsibility for quantum and programming sections of the submission and dealing with respective experts for arbitration with Housing Authority. Dispute settled out of court after first hearing.
- > **Macau Casino Resort Complex:** Oversight of commercial issues relating to recent Macau project including preparation and negotiation of prolongation and acceleration claims.
- > **Mediation with Housing Authority:** Preparation of position paper for mediation with Housing Authority.

1999 – 2000: Knowles Surveying Services Limited in Hong Kong (Seconded to Yau Lee Construction Co. Ltd)

- > **Large Housing Authority Residential Project HK\$0.48B (Contractor):** Review and advise on the variation account, generally to identify areas and items for potential additional recovery, to progress these and other contentious items with the clients Quantity Surveyors. Working on and assisting with claim issues and evaluation. Additionally providing advice and assistance with correspondence and on outstanding variation items and measurement issues for a number of specific issues on other projects, including attendance at meetings and discussion with client.

Career Summary (Cont'd):

1998 – 1999: Knowles Surveying Services Limited in Hong Kong (Seconded to Harmon Contract Asia Limited)

- > **MTRC Rail Station (Specialist Curtain Wall and External Cladding SubContractor):** Responsible for the full range of traditional quantity surveyor duties from identification through to final agreement of the measure, variations and re-rating. With both the Main Contractor / client and the various sub-contractors. Working on and assisting with claim issues through to final agreement. Reporting and providing commercial, contractual and financial advice to both the project director and managing director

1997-1998: Peter Crown and Associates Hong Kong (Seconded to Seele H.K. Ltd)

- > **MTRC Rail Station (Specialist Cladding SubContractor):** Identification and tracking of claim and variation issues, preparation of measure and variation accounts and agreement of these for interim payment and final account, preparation of claim documentation, Setting up site based systems for keeping records support and advice to site management with contractual and financial matters, site correspondence, meetings and the like.

1988 – 1994: Self employed - representing a number of clients including Christiani Neilson Ltd, Humberside County Council, South West Water Ltd, Tarmac Construction Ltd and Associated Asphalt Ltd

- > **Fast Track New Build and Refurbishment Projects (Contractor):** Preparation and agreement of the final account and sub-contractor accounts including all related correspondence and necessary meetings. Regular financial and management reporting with respect to cost, recovery and sub-contract performance. Additionally regular 'reporting' of expected cost to the client due to firm budgets and the commercial nature of the relationship.
- > **M5 Motorway Western Arm (Contractor):** Establish QS site office for contractor, including training site team, implement site records and office systems. Negotiate and place sub-contract orders. Prepare variations, interim payment applications, sub-contract payments etc
- > **Airport Works, Tunnel, New Road, Bridge Works, Dewatering Claim and other Minor Works (Local Authority):** Claim evaluation, agreement of measurement and variation accounts contractors' surveyors.
- > **Water Treatment Works including Pipelines and a Reservoir (Water Company):** Bill preparation and pre contract measurement, post contract agreement of the measure and variation accounts.
- > **New Roadworks, Industrial Building, Fencing, Earthworks and Major Retail Development (Various Contractors and SubContractors):** Generally progressing all aspects of the final account and sub-contract accounts up to or towards final agreement.
- > **Two Major Motorway Projects involving Refurbishment and Motorway Widening (Contractor):** Involvement with all aspects of the account upto agreement of the final account, supervising junior and assistant surveyors.
- > **Motorway Refurbishment and Improvement Project (Road Surfacing Contractor):** Responsible for all aspects of the account up to agreement of the final account.

1984 – 1988: Assistant Quantity Surveyor with Leach Consultancy Chartered Quantity Surveyors

- > Experience in commercial management of a number of projects including new motorway construction, major highway construction & modifications, residential property refurbishment and hotel & leisure development

Academic Qualifications:

- > BSc Wolverhampton University, 1994

Professional Qualifications:

- > Member The Royal Institution of Chartered Surveyors, 2005